

Daniel B. McLaughlin

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Professional Experience:

- 2008 – Present **Director, Center for Innovation in the Business of Health Care and Clinical Faculty, Opus College of Business, University of St. Thomas¹**
- Directs research and development projects on issues, challenges and innovations in health care leadership & management
 - Provide leading edge content for UST degree and professional development programs
 - Provides connections to health care provider community through events & networks
- 2003 - 2008 **Program Director, Center for Business Excellence, Opus College of Business, University of St. Thomas**
- Managed the delivery of professional development programming for the College of Business (150 distinct open enrollment and custom programs/year serving over 3,500 participants)
 - Managed the development of new content for open enrollment and custom programming
 - Supported development of both custom and open enrollment health care delivery programs
- 2000- 2003 **Executive Director - National Institute of Health Policy, University of St. Thomas**
- Developed membership base of 30 leading Midwest health organizations
 - Developed and publicized health care reform policy options
 - Conducted health system reform research and development projects
- 1999- 2000 **Director, Hennepin County Health Strategy and Policy**
- Implemented the redesign of the County's health social service and correctional systems and,
 - Directed research and development activities for the reengineering and refinancing of health and human services systems managed by Hennepin County.
- 1994 - 1998 **Associate County Administrator for Enterprise and Strategic Management and**
1986 - 1996 **Director, Hennepin County Health Care System**
- Developed first countywide strategic planning and management system.
 - Developed a comprehensive countywide five-year financial planning model.
 - Configured Hennepin County's health care and social service systems to continue to meet client needs as MinnesotaCare and Medicaid managed care were implemented by the State of Minnesota.
 - Developed new health access program for "working poor" without additional local tax support.
 - Developed and implemented unique AIDS prevention and treatment strategies
 - Supported the development of the county's hospital based HMO – initial enrollment of was 32,000
- 1984 - 1993 **Administrator and CEO, Hennepin County Medical Center (HCMC)**
- Implemented a group multi-specialty practice plan which grew from 147 physicians in 1984 to 240 in 1993.
 - Reduced local property tax support from 14% of budget in 1982 to 5.9% in 1992.
 - Negotiated and gained County Board support for purchase of adjoining 400 bed private hospital.
 - Increased market share by 15% (1986-1993) in one of the most competitive markets in the nation.
 - Developed Minnesota's first financially viable Level 1 Trauma Center.
 - Initiated State Department sponsored partnership between Hennepin County and the Republic of Moldova

¹ Prior name was "Center for Health and Medical Affairs"

1980 - 1984 **Associate Administrator, Hennepin County Medical Center**
 1979 - 1980 **Assistant Administrator, Hennepin County Medical Center**
 1972 - 1979 **Administrator & Chief Executive Officer, Regional Kidney Disease Program of the Minneapolis Medical Research Foundation**
 1971 - 1972 **Systems Analyst and Data Processing Manager, Regional Kidney Disease Program of the Minneapolis Medical Research Foundation, 1971 - 1972**
 1970 **Systems Analyst and Consultant, Bayfield Technologies Tri Data Systems**
 1964 - 1969 **Electrical Engineer, Department of Anatomy, University of Minnesota**

Education:

1978 University of Minnesota, Master's of Hospital & Health Care Administration
 1968 University of Minnesota, Bachelor of Electrical Engineering

Other Professional Activities:

Research Activities and Special Projects:

- Federal End Stage Renal Disease Training of State Agency Surveyors, (1978)
- Area-Wide Hospital Bed Utilization Forecasting Model, funded by the State of Minnesota, (1979-80)
- Critical Success Factor Study, (1981-82)
- Minnesota Clinical Comparison and Assessment Project, funded by various grants, (1989 - 1995)
- White House Task Force on Health Care Reform-National Association of Counties Representative, (1993-1994),
- McKnight Foundation Human Service Redesign (1998 to 2000)
- Cost Drivers, Workforce, Emergency System Capacity – NIHP (2000- 2003)
- Partnership for Quality – AHRQ (2003 – 2006)
- National Association of Public Hospitals strategic planning three year revision (2006-2007)
- Minnesota Department of Human Services – Disabled client risk adjustment system (2007)
- Development of an execution curriculum for healthcare leaders – AHRQ (2010-11)
- Hennepin County Property Drug Court process improvement -with John Olson (2012)
- Hennepin County Service Centers process improvement – with John Olson (2013)
- Strategy and Operations Review – HealthFair 11 at the State Fair
- Participating consultant with international consulting consortium WikiStrat. Projects include Block chain in Health care, Future of Hospitals

University of St. Thomas participating adjunct faculty – present activities

- Health care operations – Mini MBA, Healthcare MBA, MSHCC and custom programs
- Systems Dynamics – Healthcare MBA, custom programs
- Health Policy – Mini MBA custom programs

Professional Memberships:

- American College of Health Care Executives, faculty member
- Member – National research committee – 2013 to present
- Chair – Minnesota Education Committee 2013 – 2015

Previous Board Responsibilities:

- National Association of Public Hospitals and Health Systems, Chair; 1999
- Public Programs Risk Adjustment Advisory Work Group, Governor's Appointee, 1989
- Metro Counties Medicaid Purchasing Group, Chair. 1988
- Metropolitan HealthCare Council, Chair. 1993-94

Publications:

McVea, John M and McLaughlin, Daniel B., “Hitch Health – Transport Solution or Platform?” Ivey Publishing - Ivey Business School, July 2018

McLaughlin, Daniel B. and Olson John R., “Teaching the Use of Systems Dynamics for Strategic Decision Making in Healthcare”, INFORMS Transactions on Education, Vol 17, no.3, May 2017

McLaughlin Daniel B. and Olson John, “Healthcare Operations Management – 3rd edition”, Health Administration Press 437 pages, March 2017.

McLaughlin, Daniel B and Militello. Jack. “Finding the Path to Innovation – part 2.” Journal of Healthcare Management, July/August 2015

McLaughlin, Daniel B and Militello. Jack. “Thinking beyond the ACA and the Path to Innovation.” Journal of Healthcare Management, May/June 2015

McLaughlin, Daniel B, “The Guide to Healthcare Reform: Readings and Commentary.” Health Administration Press. 443 pages, 2014

McLaughlin, Daniel B, Healthcare Executive Health Policy column’s

The future is local for Health Policy: Solutions to contain healthcare costs are emerging at the grassroots level – May/June 2018

A Deeper Dive into Risk Pools: Understanding these keys for success in a new risk based world – January/February 2018 (with credits to Lori McDougal)

The Election – A New Emphasis on State Innovation – January/February 2017

MACRA: An Overview and Implications. Healthcare is taking the next step on the long road to value purchasing – May June 2017

Battling Opioid Addiction, - July/August 2016

Health Policy in the 2016 Election - May/June 2016

Drug Prices: A Policy Puzzle - Mar/Apr 2016

Medicare Payment for Physicians Comes of Age - Jan/Feb 2016

Insurance Exchanges here to Stay -Nov/December 2015

Value Purchasing - May/June 2015

Employers Re-engage with the Healthcare System - March/April 2015

Mental Health and Substance Abuse - January/February 2015

The Medicare Inpatient Hospital Payment Update – November/December 2014

The Elections: Health Policy and Politics/ September/October 2014

Health Insurance Update - July/August 2014

The ACA and Delivery System Reform – May/June 2014

Coming in October: ICD10 – Mar/April 2014

The Employer Mandate Delay – Jan/Feb 2014

The Medicare Inpatient Hospital Payment Update – Nov/Dec 2013

The Challenge of Healthcare Fraud” - November/December 2012

The Supreme Court Decision: Implications and Opportunities” September/October 2012

Olson, John R and McLaughlin, Daniel B, "Process Improvement in the Criminal Court: The challenges of using Lean Six Sigma in Government Court Systems." Journal of Quality and Participation, October 2014

McLaughlin, Daniel B, "Effective Strategy Execution – Self Study Guide", Health Administration Press, 37 pages, November 2012

McLaughlin, Daniel B, "The Challenge of Healthcare Fraud", Healthcare Executive, Volume 27, Number 6, page 60-63, November/December 2012

McLaughlin Daniel B. and Olson John, "Healthcare Operations Management – 2nd edition", Health Administration Press 441 pages, July 2012.

McLaughlin, Daniel B and Militello Jack, "The Underlying Theories of Health care Reform in the United States – Strategy implications for Hospitals," World Hospitals and Health Services, 2011, Volume 47 Number 3

McLaughlin, Daniel B, "Responding to Reform: A strategy guide for Healthcare Executives.", Health Administration Press, April 2011, 180 pages

McLaughlin, Daniel B., "Make it Happen: Effective Execution in Healthcare Leadership", Health Administration Press, November 2010, 192 pages.

McLaughlin Daniel B. and Hays, Julie, "Healthcare Operations Management", Health Administration Press, 460 pages, May 2008.

McLaughlin, Daniel B, "Why physicians need business skills," Minnesota Medicine, April 2008.

McLaughlin, Daniel B, and Campion Brian, "Pay for Performance," Minnesota Physician, Vol XVII, No 7, October 2003

Durenberger, David F., McLaughlin, Daniel B., Noren, Jay., "Mapping a road to the Future – An update from the National Institute of Health Policy," Minnesota Medicine, Vol. 85, No. 1, pg 34-36, January 2002

McLaughlin, D., "The Tidal Wave of Uncompensated Care," Minnesota Physician Publishing, Inc., January 1999.

McLaughlin, D., "Hennepin County Enters the Third Generation of Medicaid Managed Care," a response to the paper on "Medicaid Managed Care Initiatives for Low-Income Populations: Lessons from Recent State Experiences," Health Affairs , Fall 1996.

McLaughlin, D., "Weaving a Stronger Net," Minnesota Physician Publishing, Inc., Vol. IX, No. 9, December 1995,

McLaughlin, D., "Minnesota Floats the 'Cosmic' Wavier," Minnesota Physician Publishing, Inc., Vol. VIII, No. 12, March 1995,

McLaughlin, D., Book Review of Doctors are Gods: Corruption and Unethical Practices in the Medical Profession by David Jacobsen & Eric D. Jacobsen, Minneapolis Star Tribune, Aug. 7, 1994

McLaughlin, D., "The Impact of Health Care Reform on Providers of Care to Vulnerable and High Risk Populations," Vikingland Viewpoint, Minnesota Chapter Healthcare Financial Management Association, Vol. 42, No. 1, June 30, 1994.

Borbas, C., McLaughlin, D., Schultz, A., "Minnesota Clinical Comparison and Assessment Program: Bridging the Gap Between Clinical Guidelines and Clinical Practice," Hospital Research and Educational Trust (HRET), 1993.

- McLaughlin, D. B., and Johnson, M.: "Competitively Operated Government Health Systems - An Alternative for Health Care Reform." The Safety Net - NAPH, Winter 1990.
- Borbas, C. B., Stump, M. A., Lurie, N., Schultz, A. and McLaughlin, D. B.: Minnesota Clinical Comparison and Assessment Project (MCCAP). Quality Review Bulletin, February 1990, pp 87-92.
- McLaughlin, D.B. and Peterson, K.: "Financing for Improvements and Capital Expenditures." Topics in Health Record Management, 6:22-26, 1985.
- McLaughlin, D.B. and Richards, C.F.: "Case Study - DRGs and Personal Computers." Hospitals, July 16, 1983.
- McLaughlin, D.B.: "Information Systems for Health Care Executives: What Do They Really Want to Know?" Proceedings of the 11th Annual Conference of the Hospital Management Systems Society, American Hospital Association, pp. 3-10, 1983.
- PeKarna, D.D., Williams, D.R., McLaughlin, D.B. and Appel, G.L.: "Future Acute Bed Needs: A New Projections Model." Hospital Progress, 63:52-56, 1982.
- McLaughlin, D.B., Shapiro, F.L. and Umen, A.J.: "Designing Information Systems for Health Care Executives" Health Care Management Review, 5: 49, 1980.
- Shapiro, F.L. and McLaughlin, D.B.: "Planning, Developing and Operating a Regional Dialysis Program." Chapter for Replacement of Renal Function by Dialysis, William Drukker, et al Ed., Chapter 20, pp. 405-417, Martinus Nijhoff Medical Division, Hague, 1978.
- McLaughlin, D.B. and Shapiro, F.L.: Regional Kidney Disease Network Offers Efficient Care, Operation." Hospitals, 50, 89-92, 1976.
- McLaughlin, D.B., King, K.J. and Shapiro, F.L.: "Automated Patient Status Reporting System for Regional End-Stage Renal Disease Program (ESRD)." J. of Clinical Computing, Vol. 4, 1975
- Shapiro, F.L., McLaughlin, D.B., Leonard, A., Raji, J. and Comty, C.M.: "Preliminary Report on the Application of a Computer System to a Regional Dialysis Program." Proceedings. Dialysis Transplant., 1971.